

Kilimanjaro Rates

2025

PRICES FOR OUR MOST POPULAR KILIMANJARO TREKS (in GBP)

We can also quote in USD and EUR. Rates include tax and are valid to 31 December 2025.

SMALL OPEN GROUP REGULAR CLIMBS	
Route	Price (per person)
Lemosho (8 days) Fixed Departure	£2,955
Northern Circuit (9 days) Fixed Departure	£3,365
Machame (7 days) Fixed Departure	£2,535
Rongai (6 days) Fixed Departure*	£2,275
<i>*We recommend our altitude acclimatising safari before Rongai6. Please ask for information.</i>	

PRIVATE CLIMBS					
Route	1 person	2 pers.	3 pers.	4-6 pers.	7+ pers.
Lemosho/Shira (8 days)	£4,280	£3,355	£3,012	£2,830	£2,630
Machame (7 days)	£3,625	£2,830	£2,560	£2,395	£2,328
Rongai (7 days)	£3,765	£2,926	£2,635	£2,450	£2,340
Northern Circuit (9 days)	£4,790	£3,730	£3,350	£2,998	£2,855
North Face (8 days)	n/a	£3,475	£3,165	£2,980	£2,894
Mount Meru (4 days)	£1,705	£1,265	£1,175	£1,150	£1,130
Mount Meru and Rongai6 (12 days)	Please enquire				
Prices are valid to 31/12/2025 and include Tanzanian VAT tax and concession fees The prices above exclude international flights. Prices also exclude optional single room & tent supp. E.g. £250 for Rongai6. Please see next page for what is included.					

Trade and Safety Profile

- ❖ Gane and Marshall, founded in 1991, are licensed under ATOL no. 3145 and ABTOT no. 5453.
- ❖ Gane and Marshall support KPAP for fair pay and conditions for Kilimanjaro porters and guides.
- ❖ Gane and Marshall fund at least one training scholarship p.a. to help Kili porters become guides.
- ❖ Gane and Marshall are members of the International Society of Mountain Medicine.
- ❖ Gane and Marshall have £10 million tour operator public and products liability insurance.

What you get with a Gane and Marshall climb

Included:

- Airport transfers for Kilimanjaro International or Arusha Airport to and from Arusha.
- Transfers from the hotel to and back from the mountain.
- Half board hotel accommodation at the start and end of your climb
- The climbs are full board with all fees included.
- We allocate one qualified mountain guide to every two climbers.
- Our cooks, tent staff and porters are well paid and well trained as per KPAP and ETOG guidelines.
- Emergency oxygen.
- Jeremy Gane (21 times climber of Kilimanjaro and organiser of several high profile groups, including the 2009 Red Nose Day expedition) will help you choose your climb and will look after your booking.

Excluded:

- International flights.
- Lunch on day of arrival or departure if required.
- Kit hire – please see Kit List for items you can hire.
- Single Room and Single Tent Supplements – please enquire.
- Tips & drinks.

Discounts and Gifts:

Group founders may be eligible for a discount on their trip costs, in addition to a free map and Kilimanjaro guide. All climbers get extensive information about the itineraries, kit, and training.



Safari Extensions

We offer one to six day safaris to the great northern parks & reserves of Tanzania, including Arusha National Park, Tarangire, Ngorongoro, Manyara and Serengeti.

See our [Tanzania](#) and [Kenya](#) safari pages for further information including costs.

Beach Extensions

We organise your transfers, internal flights and hotels.

Accommodation starts at US\$150 per person per day on half board basis. We offer all of the good Zanzibar and Pemba hotels, and we will endeavour to match or beat published prices. We also offer mainland coastal areas such as Pangani.

For more information, including beach hotel, internal flights, and transfer costs, please [contact us](#).

