



Choosing your Climb Itinerary

Firstly decide if you want to join an Open Group or have a Private Climb for you and your friends. Open Groups are more economic until you have 7 members in your party – then prices are pretty similar for private and open groups

Private climbs are great for families, groups of friends and colleagues, and for couples, who want a private adventure. With a private group you can choose any route on the mountain and climb on dates that suit you. Favourite private climb itineraries are **Lemosho8, Northern Circuit, Lemosho9, Mount Meru and Kili Combo.**

Open Group Climbs – ideal for singles, couples and very small parties.

In the interest of economy balanced against success chances, we suggest that you join an open group Fixed Departure for Shira8. Or try our Acclimatisation Safari (Ngorongoro, Ol Deani and Lake Manyara) before a Rongai6 climb.

The Climb Itinerary: Shira8

To keep the costs low the **Shira8** route is ideal, especially for single climbers. Other climbers join the Fixed departure groups (max group size is 12). **Shira8** gives you better than 95% chance of summiting. Shira8 begins with rendezvous in Tanzania most Fridays during climb season. The 8 days climb starts next morning. It's best to try to travel out to Tanzania overnight departing your home on the Thursday night. Then you have arrival day to relax and check your kit before climb briefing that evening. Ask our office for a list of Open Group dates that you can join.

The Climb Itinerary: Rongai6 *(to be combined with Mt Meru or the Acclimatisation Safari)*

This is our lowest cost Fixed Departure. For safety reasons we only offer Rongai6 open climb in combination with a pre-climb acclimatisation programme. Rongai6 begins with rendezvous in Tanzania most Saturdays during climb season. The 6 days climb starts next morning. Ask our office for a list of Open Group dates that you can join.

The Safari Itinerary

Typically we offer 5 days itineraries (to include Serengeti and Ngorongoro) and 3 days to include Ngorongoro, Manyara and Tarangire, plus one day and half day excursions. Please request prices. We can set up any safari programme you want.

The Beach Itinerary

We can organise beach extensions within Tanzania to the mainland coast, Pemba and Zanzibar. Please give us an idea of the category of hotel you would like. Prices start at around USD60pp pnt and we book right up to top end properties such as Mnemba Island. Take a look on our website at

SPECIFICATIONS FOR KILIMANJARO TREKS

ADDED VALUE FROM GANE AND MARSHALL



Mnarani and Karamba lower end, Matemwe Beach village is great value and well established, as is Pongwe Hotel, then up to five-star properties such as Breezes and Ras Nungwi. We can always offer published rates or lower. We organise everything from your internal flights from Kilimanjaro to the Coast, transfers to and from your hotel, and hotel accommodation booking.

The Costs

We publish a Rates Chart giving prices for the entire year for Open climbs and Private Groups with costs for different numbers in the private groups.

We arrive at a climb cost that is fair to you, to us, and most importantly to the team that will support you on the mountain. Our climb teams are properly paid, fed and clothed. Companies that offer lower costs than us invariably make up the margin by poorer provisions for their staff – especially cheap and low quality rations for climbers and crew on the mountain, and by requesting higher tips from their clients.

Please check that the company you select to organise your Kilimanjaro climb is approved by the Kilimanjaro Porter Assistance Project (KPAP) overseen by IMEC – the International Mountain Explorers Connection. Gane and Marshall and African Walking Company are approved members and Gane and Marshall is also a member of the Ethical Tour Operators Group.

Tipping is used again and again by lower cost climb companies to substitute for fair and correct pay. In addition, chief guides are often allowed to distribute the tips to their team. Gane and Marshall climb support teams are paid the full recommended KINAPA and KPAP salaries, so we are not relying on the whims of clients paying tips to cover their salaries. The tipping operation is carefully regulated by AWC along KPAP guidelines and this means that the tips we recommend are given individually to each crew member, so that even the most junior porter knows what he/she should receive and can check that they are being fairly treated. Our climb crew are not asked (as crews are by many other Kili companies) to pay for their own food out of their salaries. We include meals as well as the correct salaries. This is the only fair and ethical way to remunerate the hard-working support teams on Kilimanjaro. Our teams receive full healthy meals every day of their climb, and they all receive low season training. We fund a scholarship every year.

Our Kilimanjaro Climbs include:

1) Detailed and personal attention from Jeremy Gane, managing director of Gane and Marshall and veteran of 21 Kilimanjaro climbs; and one time owner of a Kilimanjaro trekking operation based in Arusha Tanzania. Jeremy will advise you as to route and season, kit and clothing, training, acclimatization and he will always be on hand to help you plan your expedition so that you have the safest and happiest experience while on Kilimanjaro. The added value of this personal service is far above that which other companies offer.

2) Accommodation and meals as detailed including hotel with dinner, bed and breakfast before and after the climb. The only meals you may need to pay for are lunch on arrival and on departure day.

3) Fully guided and portered climb including park and rescue fees and mountain transfers. Our ratio of guides to climbers is the best on the mountain (one guide for every two climbers).

Our Kilimanjaro climbs exclude:

International flights and pre-payable airport taxes, fees and charges

Airport transfers such as JRO-Arusha-JRO – these will depend on your arrival and departure flights/plans.

Travel insurance (Please see attached details about our own insurance, which covers Kili)

Visas if required (Please see General Notes)

Meals not specified

Gratuities

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About our Climbs and Staff

Your **climb support team** will be highly qualified. We provide one qualified mountain guide for every two climbers! This is the best ratio of staff to client on the mountain. Our guides and assistant guides are all KINAPA qualified and have climbed the mountain numerous times. Our crews undergo annual training courses in First Aid, mountain rescue, client care, flora, fauna and geology every year. Each year Gane and Marshall and donors from our returning climbers fund places at the one year Mweka Wildlife College course. The course is conducted in English and really enables our guides to be trained far above the average levels of Kilimanjaro guides.

You will only have to carry a day pack with small items such as personal First Aid kit, camera, water, snacks. Your porters carry your main bag, which should not weigh more than 15kgs. Normally our climbers bring their own sleeping bags and ground mats; but we do offer an upgrade service whereby we can provide bedding, mattresses, duvet jackets and optionally bottled water.

Gane and Marshall supports the **Kilimanjaro Guide Scholarship Foundation** by funding training costs for at least one guide per annum.

We are also closely connected with the charity **Community Projects Africa**, which funds and organises several important projects near to Kilimanjaro including: school, vocational training, HIV/Aids, and clean water projects. (www.communityprojectsafrica.org)

We are members of ETOG (Ethical Tour Operators Association operated by Tourism Concern), IMEC (International Mountain Explorers Connection); and we are of course ATOL licensed and bonded.

